



#### DISCLAIMER

#### **Forward-Looking Statements**

Certain statements contained in or incorporated by reference into this presentation constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. They are based on management's expectations that involve a number of business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. You can identify these statements by the fact that they do not relate strictly to historic or current facts. They use words such as "will," "anticipate," "estimate," "expect," "intend," "plan," "believe" and other words and terms of similar meaning in connection with any discussion of future operating or financial condition, performance and/or sales. In particular, these include statements relating to future actions; prospective changes in raw material costs, product pricing or product demand; future performance; estimated capital expenditures; results of current and anticipated market conditions and market strategies; sales efforts; expenses; the outcome of contingencies such as legal proceedings and environmental liabilities; and financial results.

Factors that could cause actual results to differ materially from those implied by these forward-looking statements include, but are not limited to:

- · Disruptions, uncertainty or volatility in the credit markets that could adversely impact the availability of credit already arranged and the availability and cost of credit in the future;
- · The effect on foreign operations of currency fluctuations, tariffs and other political, economic and regulatory risks;
- The current and potential future impact of the COVID-19 pandemic on our business, results of operations, financial position or cash flows, including, without limitation, any supply chain and logistics issues;
- · Changes in laws and regulations regarding plastics in jurisdictions where we conduct business;
- · Fluctuations in raw material prices, quality and supply, and in energy prices and supply;
- Production outages or material costs associated with scheduled or unscheduled maintenance programs;
- · Unanticipated developments that could occur with respect to contingencies such as litigation and environmental matters;
- · Our ability to achieve strategic objectives and successfully integrate acquisitions, including Avient Protective Materials (APM);
- An inability to raise or sustain prices for products or services;
- · Our ability to pay regular quarterly cash dividends and the amounts and timing of any future dividends;
- · Information systems failures and cyberattacks;
- · Amounts for cash and non-cash charges related to restructuring plans that may differ from original estimates, including because of timing changes associated with the underlying actions; and
- · Other factors affecting our business beyond our control, including without limitation, changes in the general economy, changes in interest rates, changes in the rate of inflation and any recessionary conditions

#### **Use of Non-GAAP Measures**

This presentation includes the use of both GAAP (generally accepted accounting principles) and non-GAAP financial measures. The non-GAAP financial measures include: Adjusted Earnings Per Share, Net Debt / Adjusted EBITDA, and Adjusted EBITDA.

Avient's chief operating decision maker uses these financial measures to monitor and evaluate the ongoing performance of Avient and each business segment and to allocate resources.

A reconciliation of each historical non-GAAP financial measure with the most directly comparable GAAP financial measure is attached to this presentation which is posted on our website at www.avient.com.

When showing constant dollar figures on GAAP and non-GAAP financial measures, the foreign exchange impact is calculated by using current foreign exchange rates and applying them to the prior period results.

Avient does not provide reconciliations of forward-looking non-GAAP financial measures, such as outlook for Adjusted EBITDA, Adjusted Earnings Per Share and Free Cash Flow, to the most comparable GAAP financial measures on a forward-looking basis because Avient is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and amount of certain items, such as, but not limited to, restructuring costs, environmental remediation costs, acquisition-related costs, and other non-routine costs. Each of such adjustments has not yet occurred, are out of Avient's control and/or cannot be reasonably predicted. For the same reasons, Avient is unable to address the probable significance of the unavailable information.

#### Pro Forma Financial Information

The Company acquired Avient Protective Materials ("Dyneema") on September 1, 2022 (the "Acquisition Date") and sold the Distribution segment on November 1, 2022. To provide comparable results, the company references "pro forma" financial metrics, which include the business results of Avient Protective Materials for periods prior to the Acquisition Date, as if the transaction occurred on January 1, 2021 and reflect Distribution as a discontinued operation. Management believes this provides comparability of the performance of the combined businesses.

Unless otherwise stated, Adjusted EBITDA figures included in this presentation exclude the impact of special items as defined in our quarterly earnings releases. Additionally, Adjusted EPS excludes the impact of special items and amortization expense associated with intangible assets.

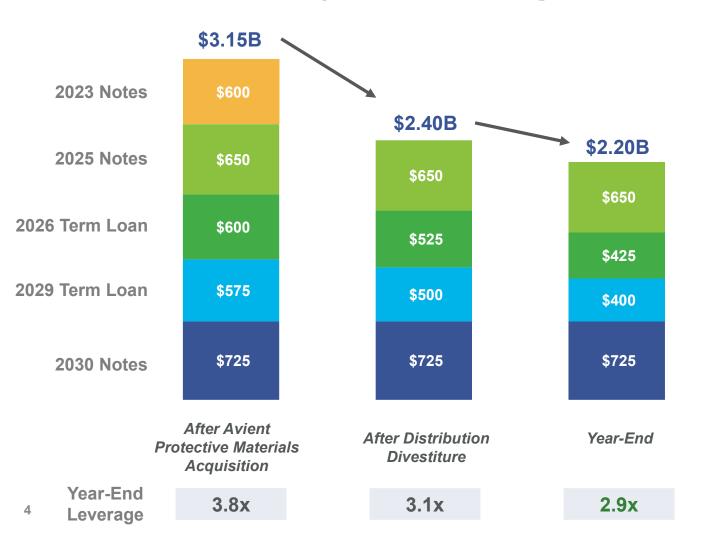
# Q4 2022 VS. GUIDANCE

#### FY 2022 VS. **GUIDANCE** (TOTAL COMPANY PRO FORMA)





## **DEBT / LEVERAGE REDUCTION**



- Completed sale of Distribution and paid down \$750M of debt in November
- Strong free cash flow in fourth quarter reduced leverage and enabled paydown of additional \$200M of debt
- Fixed/Floating Debt Ratio 63/37
- Proven track record of deleveraging following acquisitions through consistent free cash flow generation



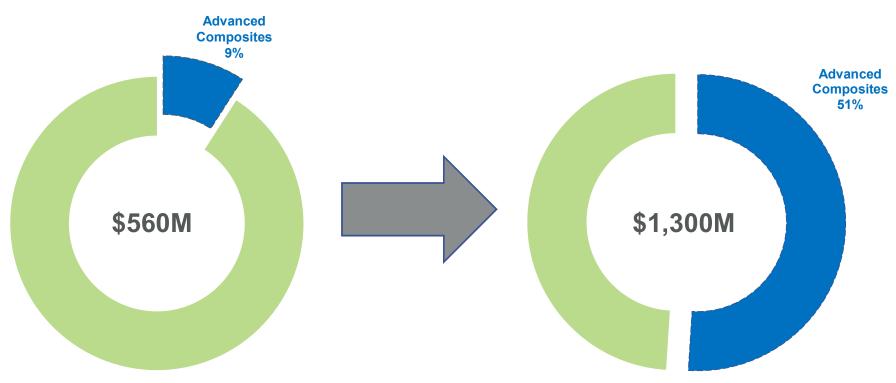
# 2022 TRANSFORMATIONAL PORTFOLIO ENHANCEMENTS





# GROWING COMPOSITES PLATFORM CONTRIBUTIONS TO SEM SEGMENT

2016 Sales 2022 Sales







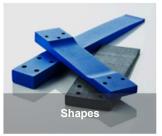
#### **COMPOSITES PORTFOLIO**

#### DYNEEMA® EXPANDS OUR ENGINEERED FIBERS AND TAPES TECHNOLOGY



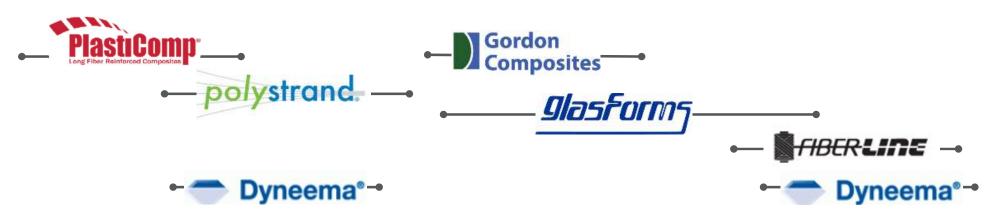






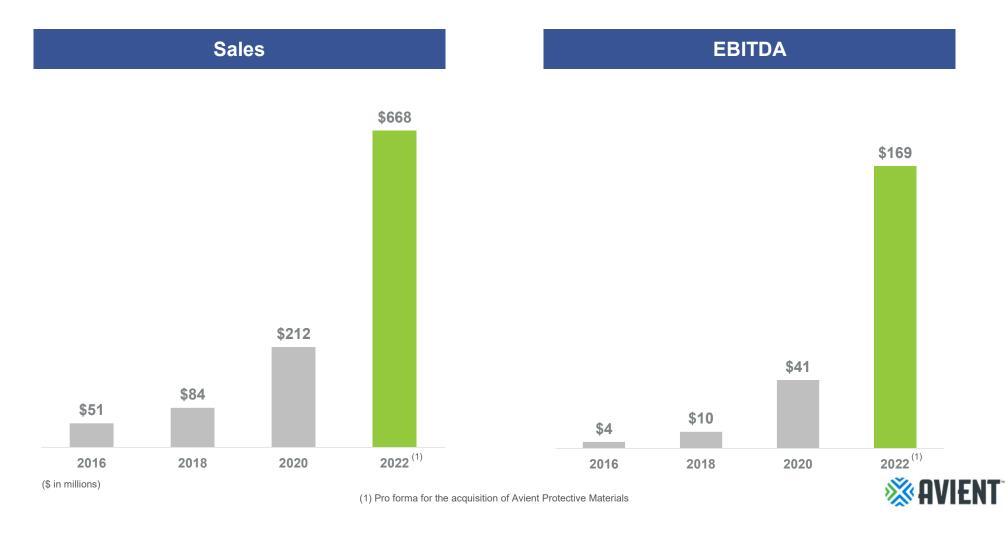




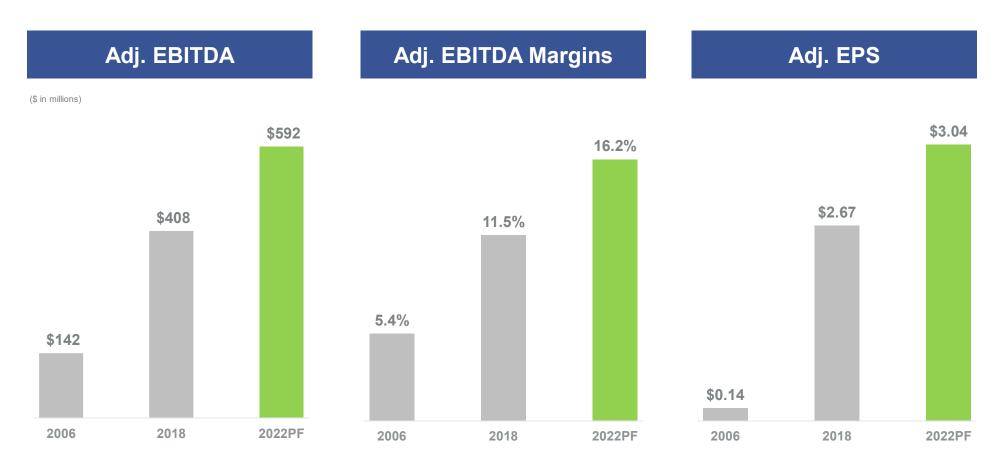




# **ADVANCED COMPOSITES PERFORMANCE**



# PORTFOLIO EVOLUTION AND EPS EXPANSION



2006 figures exclude joint venture results 2022 pro forma for the acquisition of Avient Protective Materials



# TOP-TIER SUSTAINABILITY PERFORMANCE AND RECOGNITION

#### Industry Sustainability Standards











#### **ESG Ratings Performance**















## **PEOPLE**

#### CULTURE IS EVERYTHING

#### **World-Class Safety**





7x Safer than Industry Average

## **Community Service**



Over \$17 million raised since 2010

#### **Diversity & Inclusion**











#### **Leadership Development**









**DEC 2022-DEC 2023** 

USA



TM



# **Q4 EBITDA BRIDGE**

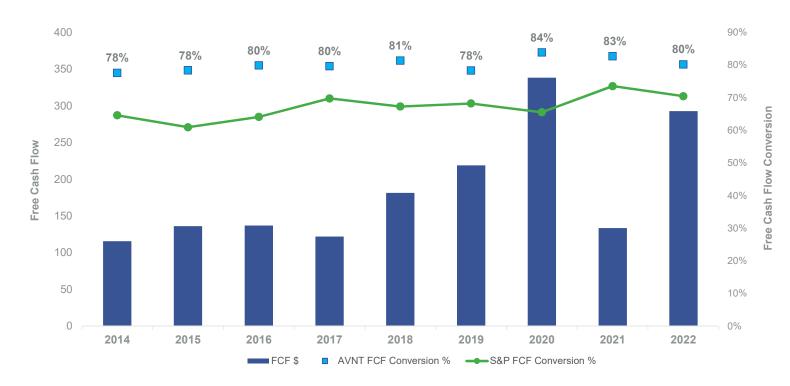
(PRO FORMA TOTAL COMPANY)

\$ millions	Adjusted EBITDA
Q4 2021	\$ 132
Demand	(50)
Russia Import Sales	(3)
<u>CAI:</u>	
Price / Mix	42
Inflation	(20)
SEM:	
Price / Mix	14
Inflation	(10)
Net Price Benefit	26
Wage and Energy Inflation	(13)
Clariant Color Integration Synergies	4
Incentives, Other Employee Costs	21
FX	(10)
Q4 2022	\$107

- Demand contraction especially prevalent in EMEA and Asia
- Pricing continues to cover inflation of raw materials, wages and energy



# PROVEN TRACK RECORD OF STRONG AND IMPROVING FREE CASH FLOW GENERATION



- Periods of economic weakness have driven higher levels of cash generation due to working capital management
- Anticipate continued strong free cash flow generation and conversion despite global uncertainty

Note: Free cash flow conversion calculated as (Adjusted EBITDA – Capex) / Adjusted EBITDA. 2020 is pro forma for Clariant Color and 2022 is pro forma for Avient Protective Materials.



# **FULL YEAR 2022 PERFORMANCE**

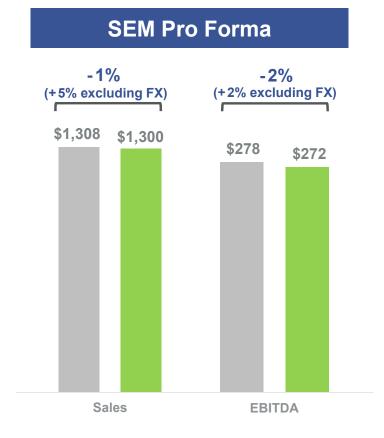
(TOTAL COMPANY PRO FORMA)





## **FULL YEAR 2022 SEGMENT PERFORMANCE**







# PRO FORMA FULL YEAR EPS BRIDGE

Pro Forma 2021 Adjusted EPS	\$ 3.02
Foreign Currency	(0.23)
Russia Import Sales	(0.07)
Outdoor High Performance	(0.13)
Color, Additives and Inks	0.18
Specialty Engineered Materials	0.24
Corporate Costs / Other	0.03
Pro Forma 2022 Adjusted EPS	\$ 3.04



## **FULL YEAR EBITDA BRIDGE**

(PRO FORMA TOTAL COMPANY)

\$ millions	Adjusted EBITDA
Full Year 2021	\$ 600
Demand	(99)
Russia Import Sales	(9)
CAI:	
Price / Mix	247
Inflation	(176)
SEM:	
Price / Mix	121
Inflation	(77)
Net Price Benefit	115
Wage and Energy Inflation	(47)
Clariant Color Integration Synergies	23
Incentives, Other Employee Costs	43
FX	(34)
Full Year 2022	\$592

- Demand primarily impacted by China lockdowns, 4<sup>th</sup> quarter industrywide destocking and declining consumer sentiment
- Pricing outpaced inflation of raw materials, wages and energy





# **2023 GUIDANCE**





## CASH FLOW / BALANCE SHEET

(\$ millions)	20	023E
Cash Flow from Operating Activities	\$	350
Less:		
Run-Rate CapEx		(110)
CapEx for IT System Upgrade		(25)
CapEx for Restructuring		(15)
Total CapEx		(150)
Free Cash Flow	\$	200
Adjusted EBITDA	\$	530
Net Debt / Adjusted EBITDA		2.9x

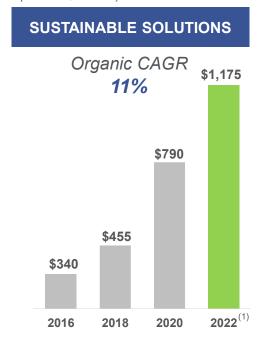
- IT investment to further integrate acquired businesses and capture operational efficiencies
- Restructuring actions to streamline operations and improve profitability, primarily in Europe



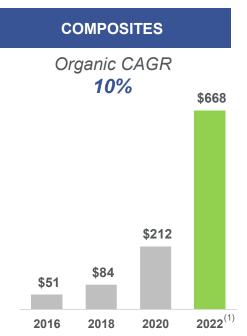


## **GROWTH DRIVERS: PROVEN SUCCESS**

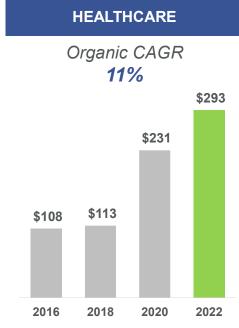
(Sales in \$ millions)



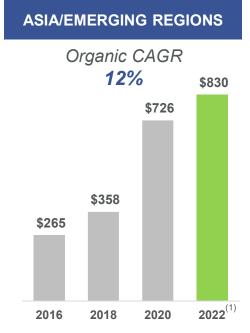
Long Term Growth Rate 8-12%



Long Term Growth Rate 10%



Long Term Growth Rate 8-10%



Long Term Growth Rate 5%



#### LEVERAGING OUR TRANSFORMED PORTFOLIO

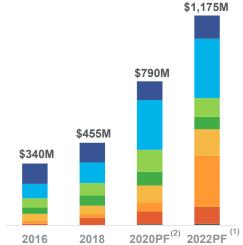
#### **Specialty Formulator**

#### **Leading Positions**



**Diversified Industries** 

#### **Sustainable Solutions**



Customized solutions

140+ PhDs on staff

Rapid development of innovative products

Extensive patent (2,500+) portfolio

33% Vitality Index

#### #1 Color Formulator

Dyneema® - World's Strongest Fiber™

#1 in Composites applications for outdoor high performance

#1 in Performance Inks

Better-positioned toward stable, high-growth end markets

Consumer, packaging, healthcare and defense comprise nearly 60% of sales

Agnostic to raw materials, helping all customers achieve their goals Broad portfolio of diversified sustainable solutions

90%+ of our innovation pipeline invested in sustainable solutions

Long-term growth rate well above GDP with expectations of 8-12%



(1) 2022 Pro forma for the acquisition of Avient Protective Materials

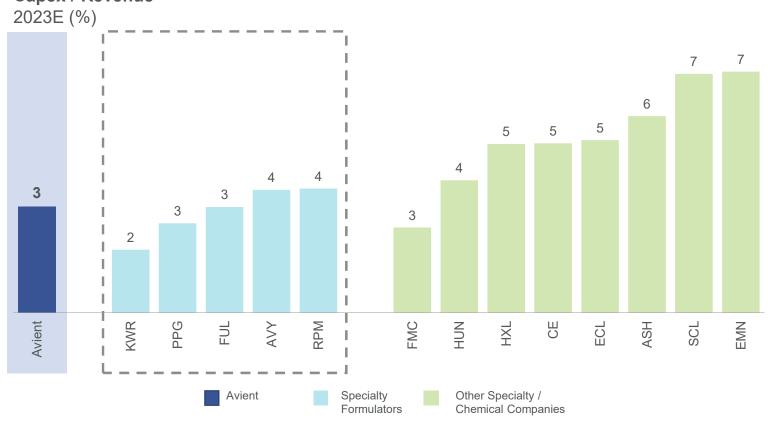
(2) 2020 Pro forma for the acquisition of Clariant Color





## **AVIENT IS ASSET LIGHT**

#### Capex / Revenue

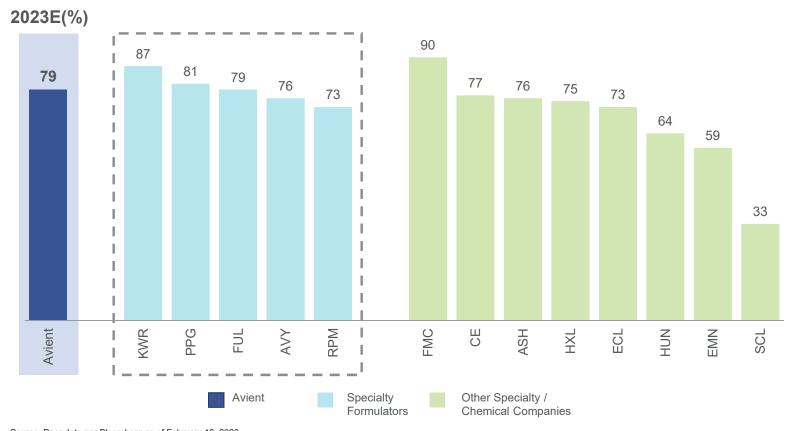


Source: Peer data per Bloomberg as of February 13, 2023

Note: Avient reflects 2023 estimated revenue of \$3,450 and estimated run-rate CAPEX of \$110M.



## FREE CASH FLOW CONVERSION



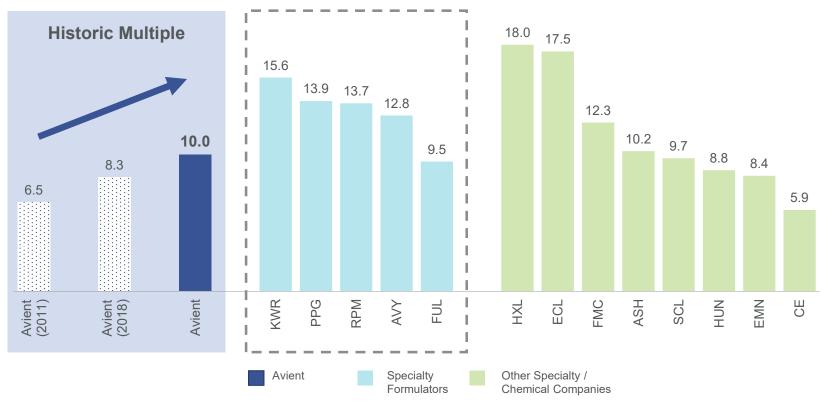
Source: Peer data per Bloomberg as of February 13, 2023

Note: Free cash flow conversion calculated as (Adjusted EBITDA - Capex) / Adjusted EBITDA. Avient reflects 2023 adjusted EBITDA guidance of \$530M and estimated run-rate CAPEX of \$110M.



## **MULTIPLE EXPANSION**

#### EV / 2023E EBITDA



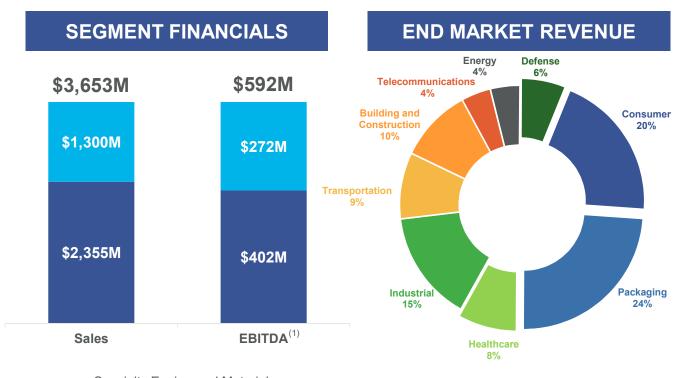
Source: Peer data per Bloomberg as of February 13, 2023

Note: Avient reflects 2023 adjusted EBITDA guidance of \$530M and closing share price of \$38.89. Avient 2011 and 2018 valuations reflect trailing 12 months EBITDA at December 31 of the respective years.

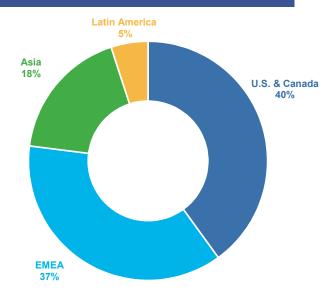




## 2022 PRO FORMA SEGMENT, END MARKET AND GEOGRAPHY







■ Color Additives and Inks

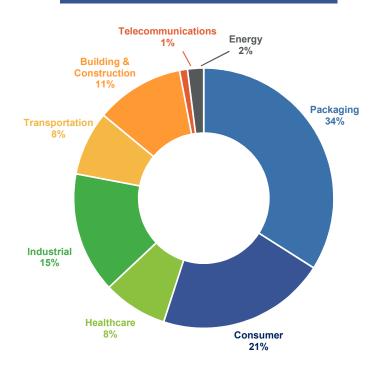


<sup>■</sup> Specialty Engineered Materials

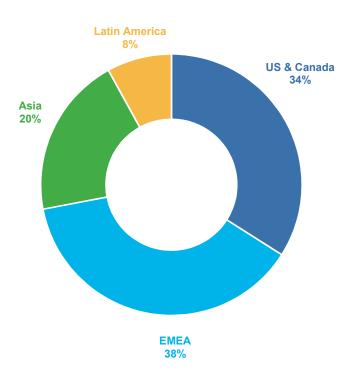
# COLOR, ADDITIVES & INKS

# 2022 REVENUE | \$2.4 BILLION





#### REGION

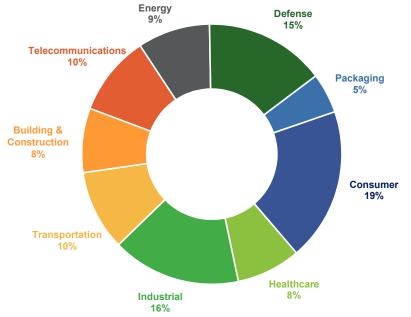


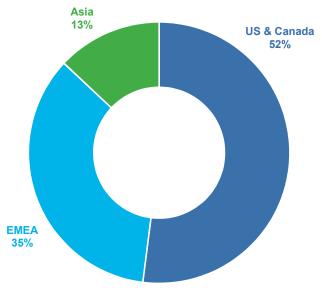


# SPECIALTY ENGINEERED MATERIALS

#### 2022 PRO FORMA REVENUE | \$1.3 BILLION





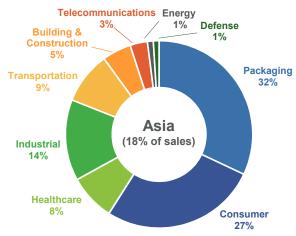


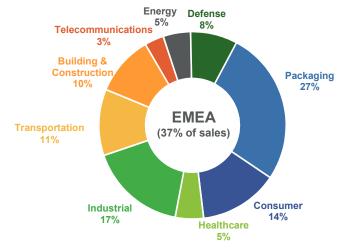


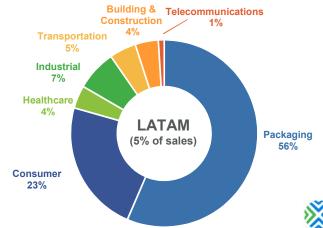
## 2022 PROFORMA AVIENT REGIONAL SALES

#### BY END MARKET









#### Reconciliation of Non-GAAP Financial Measures (Unaudited)

(Dollars in millions, except for per share data)

Senior management uses comparisons of adjusted net income from continuing operations attributable to Avient shareholders and diluted adjusted earnings per share (EPS) from continuing operations attributable to Avient shareholders, excluding special items, to assess performance and facilitate comparability of results. Senior management also uses operating income before special items to assess performance and allocate resources because senior management believes that these measures are useful in understanding current profitability levels and how it may serve as a basis for future performance. In addition, operating income before the effect of special items is a component of Avient's annual and long-term employee incentive plans and is used in debt covenant computations. We also monitor earnings (defined as net income from continuing operations) before interest, taxes, depreciation and amortization (EBITDA) and adjusted EBITDA (EBITDA before the impact of special items) as a supplement to our GAAP measures. EBITDA and Adjusted EBITDA are non-GAAP financial measures that management uses in evaluating operating performance. Further, as a result of Avient's portfolio shift to a pure play specialty formulator, it has completed several acquisitions and divestitures which have resulted in a significant amount of intangible asset amortization. Management excludes intangible asset amortization from adjusted EPS as it believes excluding acquired intangible asset amortization is a useful measure of current period earnings per share.

Senior management believes the measures described above are useful to investors because they allow for comparison to Avient's performance in prior periods without the effect of items that, by their nature, tend to obscure Avient's operating results due to the potential variability across periods based on timing, frequency and magnitude. The presentation of these non-GAAP measures is not intended to be considered in isolation from, as a substitute for, or as superior to, the financial information prepared and presented in accordance with U.S. GAAP. Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation from, or solely as alternatives to, financial measures prepared in accordance with GAAP. The presentation of these measures may be different from non-GAAP financial measures used by other companies.

A reconciliation of these measures to their most directly comparable GAAP measures is provided in the tables below.

	Three Months Ended December 31,											
	2022					20	21					
Reconciliation to Condensed Consolidated Statements of Income		\$	EPS <sup>(1)</sup>			\$		PS <sup>(1)</sup>				
Net (loss) income from continuing operations attributable to Avient shareholders	\$	(17.0)	\$	(0.19)	\$	11.2	\$	0.12				
Special items, after tax (Attachment 3)		38.3		0.42		23.9		0.26				
Amortization expense, after-tax		14.6		0.16		11.3		0.12				
Adjusted net income / EPS	\$	35.9	\$	0.39	\$	46.4	\$	0.50				
				Year   Decem								
		20	22			31,	)21					
Reconciliation to Condensed Consolidated Statements of Income		20				31,		PS <sup>(1)</sup>				
Reconciliation to Condensed Consolidated Statements of Income  Net income from continuing operations attributable to Avient shareholders	\$			Decem		31,		PS <sup>(1)</sup>				
	\$	\$		Decem	ber	31, 20 \$						
Net income from continuing operations attributable to Avient shareholders	\$	<b>\$</b>		Decem EPS <sup>(1)</sup> 0.90	ber	31, 20 \$ 151.8		1.65				

<sup>(1)</sup> Per share amounts may not recalculate from figures presented herein due to rounding

	Three Months Ended December 31,					Year E Decemb			
Reconciliation to EBITDA and Adjusted EBITDA	2022 2021				2022		2021		
Net (loss) income from continuing operations – GAAP	\$	(16.6)	\$	10.3	\$	83.1	\$	151.6	
Income tax (benefit) expense		(60.8)		17.1		(19.3)		51.9	
Interest expense		49.4		17.5		119.8		75.2	
Depreciation and amortization from continuing operations		48.6		38.0		162.5		145.1	
EBITDA	\$	20.6	\$	82.9	\$	346.1	\$	423.8	
Special items, before income tax		104.3		20.5		194.0		57.1	
Interest expense included in special items		(16.0)		_		(26.0)		_	
Depreciation and amortization included in special items		(1.5)		(1.6)		(5.5)		(1.7)	
APM pro forma adjustments - 2021		_		30.4		_		120.5	
APM pro forma adjustments - 8 months 2022*						83.1			
Adjusted EBITDA	\$	107.4	\$	132.2	\$	591.7	\$	599.7	

<sup>\*</sup> Pro forma adjustment for January - August 2022 APM results (period before Avient ownership).

Reconciliation of Pro Forma Net Debt	Dece	ember 31, 2022
Short-term and current portion of long term debt	\$	2.2
Total long-term debt, net		2,176.7
Unamortized discount and debt issuance cost		37.4
Total debt	\$	2,216.3
Cash		(641.1)
Net taxes due from sale of business		105.0
Adjusted cash	\$	(536.1)
Net debt	\$	1,680.2

	Year Ended December 31,						
Reconciliation to EBITDA and Adjusted EBITDA		2006		2018			
Sales	\$	2,622.4	\$	3,533.4			
Net income from continuing operations – GAAP	\$	133.5	\$	160.8			
Income tax expense		29.7		36.4			
Interest expense		63.1		62.8			
Depreciation and amortization		57.1		91.5			
EBITDA	\$	283.4	\$	351.5			
Special items, before income tax		(34.0)		59.5			
Depreciation and amortization included in special items		_		(3.0)			
JV - equity income		(107.0)					
Adjusted EBITDA	\$	142.4	\$	408.0			
			-112				
EBITDA as a % of sales		5.4 %	)	11.5 %			

Reconciliation of Adjusted EPS	2006	2018
Net income from continuing operations attributable to Avient common shareholders	\$ 130.9	\$ 161.1
Joint venture equity earnings, after tax	(68.5)	_
Special items, after tax	(21.2)	44.6
Special items, tax adjustments	(30.0)	(10.4)
Amortization expense, after tax	1.4	19.5
Adjusted net income from continuing operations attributable to Avient common shareholders	\$ 12.6	\$ 214.8
Diluted shares	92.8	80.4
Adjusted EPS attributable to Avient common shareholders	\$ 0.14	\$ 2.67

	Th	Three Months Ended				ear Ended		Year Ended
Reconciliation of Pro Forma Adjusted Earnings per Share		December	, 2022	De	ecember 31, 2021			
Net (loss) income from continuing operations attributable to Avient shareholders	\$	(17.0)	\$	82.8	\$	151.8		
Special items, after tax		38.3		116.2		50.0		
Amortization expense, after-tax		14.6		49.0		44.9		
Adjusted net income from continuing operations excluding special items		35.9		248.0		246.7		
Pro forma adjustments*		2.5		13.6		9.9		
APM pro forma amortization expense, after tax*				19.1		21.2		
Pro forma adjusted net income from continuing operations attributable to Avient shareholders	\$	38.4	\$	280.7	\$	277.8		
Weighted average diluted shares		91.7		92.2		92.1		
Pro forma adjusted EPS - excluding special items pro forma for APM acquisition	\$	0.42	\$	3.04	\$	3.02		

<sup>\*</sup> Pro forma adjustment to reflect APM results for the period before Avient ownership including the impacts of debt financing and paydown of debt with net proceeds from the Distribution sale.

Year Ended December 31,								
2014	2015	2016	2017	2018	2019	2020	2021	2022
208.4	227.2	221.3	202.4	253.7	300.8	221.6	233.8	398.4
(92.8)	(91.2)	(84.2)	(79.6)	(76.0)	(81.7)	(63.7)	(100.6)	(105.5)
_	_	_	_	_	_	38.1	_	_
						142.0		
\$ 115.6	\$ 136.0	\$ 137.1	\$ 122.8	\$ 177.7	\$ 219.1	\$ 338.0	\$ 133.2	\$ 292.9
	208.4 (92.8)	208.4 227.2 (92.8) (91.2) — — —	208.4 227.2 221.3 (92.8) (91.2) (84.2) — — — —	2014         2015         2016         2017           208.4         227.2         221.3         202.4           (92.8)         (91.2)         (84.2)         (79.6)           —         —         —         —           —         —         —         —	December 3           2014         2015         2016         2017         2018           208.4         227.2         221.3         202.4         253.7           (92.8)         (91.2)         (84.2)         (79.6)         (76.0)           —         —         —         —         —           —         —         —         —         —	December 31,           2014         2015         2016         2017         2018         2019           208.4         227.2         221.3         202.4         253.7         300.8           (92.8)         (91.2)         (84.2)         (79.6)         (76.0)         (81.7)           —         —         —         —         —         —           —         —         —         —         —         —	December 31,       2014     2015     2016     2017     2018     2019     2020       208.4     227.2     221.3     202.4     253.7     300.8     221.6       (92.8)     (91.2)     (84.2)     (79.6)     (76.0)     (81.7)     (63.7)       —     —     —     —     —     38.1       —     —     —     —     142.0	December 31,           2014         2015         2016         2017         2018         2019         2020         2021           208.4         227.2         221.3         202.4         253.7         300.8         221.6         233.8           (92.8)         (91.2)         (84.2)         (79.6)         (76.0)         (81.7)         (63.7)         (100.6)           —         —         —         —         —         38.1         —           —         —         —         —         142.0         —

		Three Mon Decem			Year E Decemb			
		2022		2021		2022		2021
Sales:								
Color, Additives and Inks	\$	490.8	\$	581.3	\$	2,355.0	\$	2,401.6
Specialty Engineered Materials		300.8		226.3		1,044.4		911.6
Corporate		(1.2)		(0.5)		(2.5)		2.3
Sales	\$	790.4	\$	807.1	\$	3,396.9	\$	3,315.5
Out and the state of the state								
Operating income:	Φ.	44.0	Φ	04.0	Φ.	004.0	Φ.	000.4
Color, Additives and Inks	\$	44.3	\$	61.2	\$		\$	303.1
Specialty Engineered Materials		35.2		27.1		140.1		125.5
Corporate		(79.1)	_	(38.1)	_	(197.8)	_	(148.9)
Operating income	\$	0.4	\$	50.2	<u>\$</u>	243.3	<u>\$</u>	279.7
Other expense, net:	\$	(28.4)	\$	(5.3)	\$	(59.7)	\$	(1.0)
Depreciation & amortization:								
Color, Additives and Inks	\$	25.2	\$	26.5	\$	101.3	\$	105.7
Specialty Engineered Materials		20.3		7.9		48.7		31.7
Corporate		3.2	_	3.6	_	12.5		7.7
Depreciation & Amortization	\$	48.7	\$	38.0	\$	162.5	\$	145.1
Earnings before interest, taxes, depreciation and	amortiz	zation (EBITI	DA):	<u>.</u>				
Color, Additives and Inks	\$	69.5		87.7	\$	402.3	\$	408.8
Specialty Engineered Materials		55.5		35.0		188.8		157.2
Corporate		(76.0)		(34.5)		(185.3)		(141.2)
Other expense, net	\$	(28.4)	\$	(5.3)	\$	(59.7)	\$	(1.0)
EBITDA	\$	20.6	_	82.9	\$	346.1		423.8
Special items in EBITDA		86.8		18.9		162.5		55.4
EBITDA - excluding special items	\$	107.4	\$	101.8	\$	508.6	\$	479.2
APM pro forma adjustments - 2021		_		30.4		_		120.5
APM pro forma adjustments - 8 months 2022*		_		_		83.1		_
Pro forma EBITDA	\$	107.4	\$	132.2	\$	591.7	\$	599.7

<sup>\*</sup> Pro forma adjustment for January - August 2022 APM results (period before Avient ownership).

	Year Ended December 31,			
Reconciliation of Pro Forma Sales and EBITDA - SEM	2022		2021	
Specialty Engineered Materials	\$ 1,044.4	\$	911.6	
APM pro forma adjustments - 2021	_		396.5	
APM pro forma adjustments - 8 months 2022*	256.1		_	
Pro forma sales	\$ 1,300.5	\$	1,308.1	
EBITDA				
Specialty Engineered Materials	\$ 188.8	\$	157.2	
APM pro forma adjustments - 2021	_		120.5	
APM pro forma adjustments - 8 months 2022*	83.1		_	
Pro forma EBITDA	\$ 272.0	\$	277.8	

	Year Ended December 31,			
Reconciliation of Pro Forma Sales - Avient	2022		2021	
Sales	\$ 3,396.9	\$	3,315.5	
APM pro forma adjustments - 2021	_		396.5	
APM pro forma adjustments - 8 months 2022*	 256.1		_	
Pro forma sales	\$ 3,653.0	\$	3,712.0	

<sup>\*</sup> Pro forma adjustment for January - August 2022 APM results (period before Avient ownership).